



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

September 25, 2024

2024 FCAR Board of Directors

Kris Alcorn, President
kalcornfcar@gmail.com

Amos Martin, Immediate Past President
amos@vcre.com

Brandi Dillon, President-Elect
brandi.d@theagencyre.com

Terez Dorsey, Secretary
realtorterezdorsey@gmail.com

Garrett Gillespie, Treasurer
garrettgillespie54@aol.com

Soraya Gillespie, Director
soraya@myttmp.com

Hanna Houck, Director
homesbyhannahouck@gmail.com

Christopher Highland, Director
chris@chrishighland.com

Julie Larson, Director
julielarson@live.com

Dan Cumberland Jr., Strategic Partner Director
dan@moyerandsons.com

Bill Armstrong, Honorary Director
billarmstrong77@gmail.com

FCAR SOCIAL SHORTCUTS

[Click here for our COVID-19 Info Page](#)

Have you registered yet? Appraisers bring out all the REALTORS®.

FREDERICK COUNTY ASSN. OF REALTORS®

ANNUAL MEMBERSHIP MEETING

ASK AN APPRAISER
with **Kenny McClain**
Six, McClain & Associates, Inc.

THURSDAY, OCT. 3 | 11:30 AM
AT DUTCH'S DAUGHTER

REGISTER TODAY

September is REALTOR® Safety Month

More safety tips available at nar.realtor/safety.

REALTOR® Safety PROGRAM

REALTOR® Safety Tip NOW

Remember to test smoke detectors at your home and office at least once a month, and to change the batteries annually. It is recommended that smoke detectors be replaced every 10 years.
[Learn more at NAR.realtor/safety](#)

Ignore **MAKE IT HOME**

REALTOR® Safety Tip NOW

Traveling to NHTSA Research the area that you will be staying in to map out routes and make note of any areas that are regarded as unsafe for out-of-town travelers. If you go offsite from the conference, confirm with hotel staff that your destination is not in a particularly dangerous part of town.
[Learn more at NAR.realtor/safety](#)

Ignore **MAKE IT HOME**

REALTOR® Safety Tip NOW

Only when vacant properties during the daylight in case there is no electricity working on site. With better visibility, you can catch safety hazards that may be present, like a loose floorboard or other defects the house may have.
[Learn more at NAR.realtor/safety](#)

Ignore **MAKE IT HOME**

Membership

Just a Few Membership Moments



Painting Party

FCAR board members and volunteers are pitching in to help us get the wall color *just right* in our new lobby.

Pictured (left to right): 2024 President Kris Alcorn, Secretary Terez Alcorn, Jennifer Stevens Long, and President-Elect Brandi Dillon (rear).

[VIEW ON INSTAGRAM](#)



Commercial Contracts and Canine Companions

This week's Commercial Contracts Seminar taught by Brianne Paugh of Community Title Network helped around 20 of our residential REALTORS® learn more about commercial real estate.

Thank you, Brianne! (and Charlotte)

[VIEW ON FACEBOOK](#)



Big Dates & Deadlines

September 9 - October 2

FCAR Board Elections

Voting open in your Membership Portal

Thursday, October 3

Annual Meeting & Grand Opening Celebration

11:30 AM-1:00 PM at Dutch's Daughter
2:30-5:30 PM at FCAR

November 8-10

NAR NXT Conference

Boston, MA: "Bring On Success!"

Thursday, November 14

FCAR Charity Auction

Theme: *Get Groovy and Give*

Friday, November 15

FCAR Dues Renewal

FCAR: \$349; MR: \$237; NAR: \$201

Friday, November 28-29

Office Closed (Thanksgiving)

Tuesday, December 3

2025 FCAR Installation

Holly Hills Golf Club

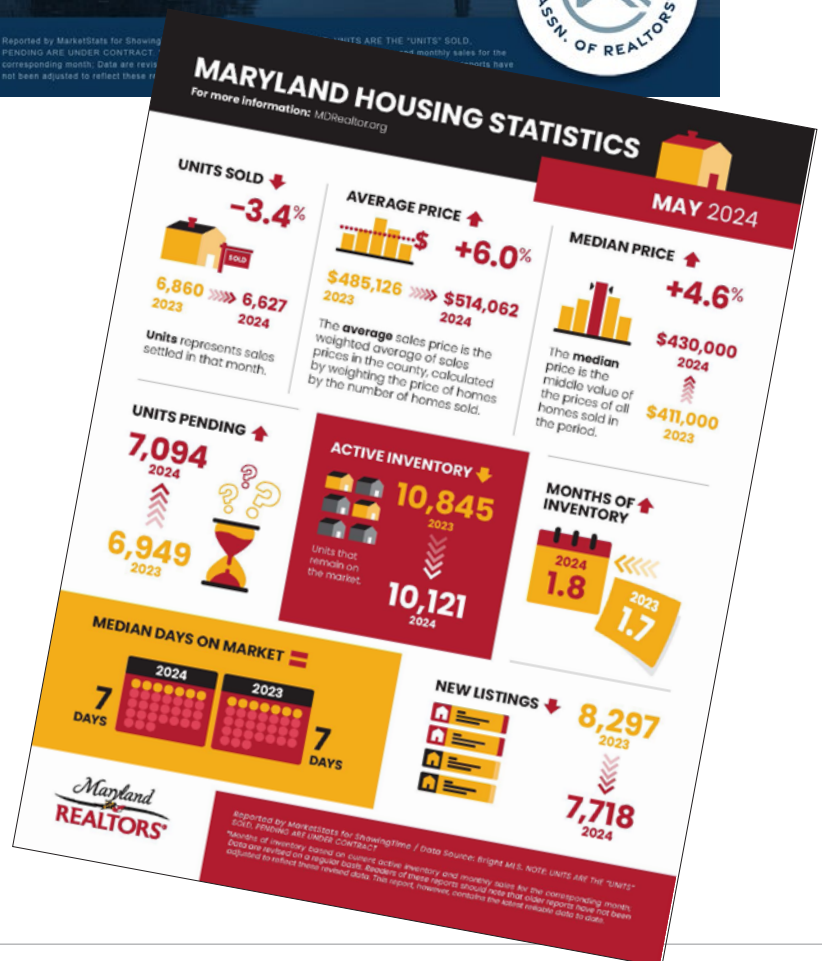
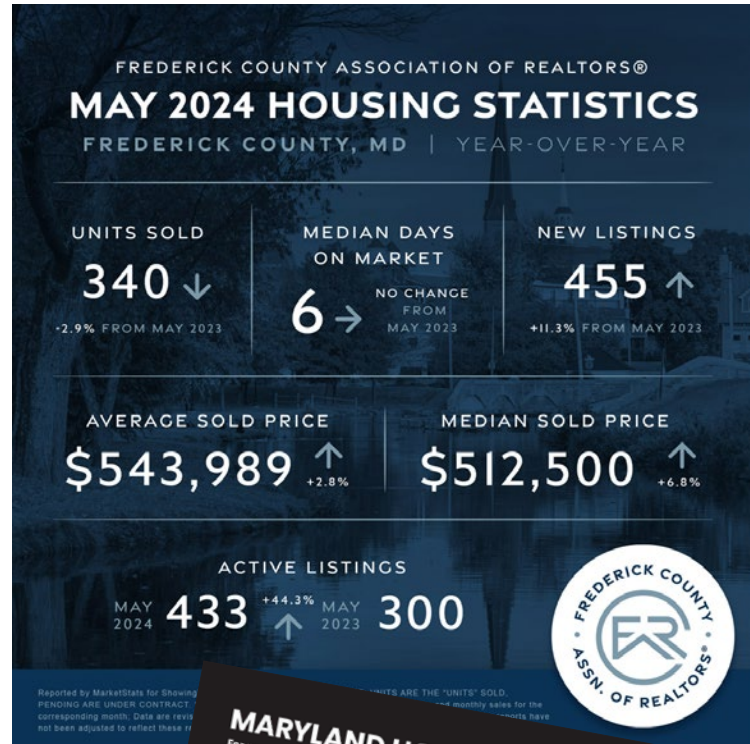
Deadline: December 31

Code of Ethics Cycle 7 Ends

View our Fact Sheet: go.fcara.org/cycle7

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



News You Can Use

DO YOUR PART BY OCT. 2:

2025 FCAR Office & Director Elections

Elections are here again!

Log in to your Membership Portal and vote by October 2.

To learn more about each candidate, click on their bio as you navigate the election interface.

In addition to Officers, one REALTOR® Director position is also open for voting.

Voting will remain open through October 2. Election results will be announced at our Annual Membership Meeting on **Thursday, October 3.**

2025 OFFICER POSITIONS

CHOOSE ONE (1) FOR EACH ROLE



Brandi Dillon
President



Terez Dorsey
President-Elect



Julie Larson
Secretary



Tracy Grubb
Treasurer

DIRECTOR(S)

CHOOSE ONE (1)



Tom Mitchell
REALTOR® Director

Please Vote by October 2:
go.fcar.org/vote



SPREAD THE WORD:

Financial Wellness Workshops at FCAR

Your association has teamed up with Housing Frederick for the following classes below. It's our hope that this will be both a service to the community as well as an opportunity for our members to step up and facilitate. If you are qualified to teach any of the session from October or beyond, let us know! [Learn more: fcar.org/events](https://fcar.org/events)

Credit Basics

Thursday, Oct. 10

6:30-7:30 PM at FCAR

Avoiding Debt at the Holidays

Wednesday, Nov. 6

6:30-7:30 PM at FCAR

Entrepreneurship

Thursday, Dec. 12

6:30-7:30 PM at FCAR

Renting vs. Home Buying

Thursday, Jan. 12

6:30-7:30 PM at FCAR

FCAR.ORG/EVENTS



 **ANNUAL
MEMBERSHIP
MEETING**

THURSDAY, OCTOBER 3 | 11:30 AM

**ANSWERING YOUR
APPRAISAL
QUESTIONS**

WITH **KENNY
McCLAIN**
Six, McClain & Associates, Inc.





490 MONOCACY BLVD., FREDERICK, MD

**GRAND OPENING
CELEBRATION**

THURSDAY, OCTOBER 3
2:30-5:30 PM AT FCAR

- Ribbon-cutting ceremony with local dignitaries (3:30 PM)
- State-wide REALTOR® association leadership welcome
- Open House to follow with light refreshments

RSVP TODAY: [FCAR.ORG/EVENTS](https://www.fcara.org/events)



Credit Basics: A Financial Stability Seminar

Thursday, Oct. 10 | 6:30-7:30 PM at FCAR

Whether you take this workshop for yourself or spread the word to help your clients gain financial literacy, spread the word about this valuable community resource from Housing Frederick.

Lunch & Learn: Estates, PoA & Trusts

Wednesday, Oct. 16 | 12-1 PM at FCAR
With lunch sponsor and facilitator Beau Pichon of Lakeside Title.

YPN Happy Hour

Thursday, Oct. 17 | 4-6 PM
Your monthly Young Professionals Network (YPN) happy hour. Location TBA!

Avoiding Holiday Debt

Wednesday, Nov. 6 | 6:30-7:30 PM at FCAR
With Mary-Ellen Mitchell by Housing Frederick.

FCARe Charity Auction

Thursday, Nov. 14 | 5:30-8:30 PM
Save the date! Proceeds from this year's auction benefit Sleep in Heavenly Peace. (sponsorships available)

FCAR.ORG/CLASSES

In-person classes are noted with an asterisk(*) and all other classes are virtual.

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login.

For virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

New Member Orientation*

Tue., Oct. 15 | 9:30-11:00 AM

Instructor: Kris Alcorn

Sponsor: Dillon Myers, PDR Homes

Legal & Legislative Update

Tue., Oct. 24 | 10:00 AM-1:00 PM

Instructor: Beau Pichon

MD Code of Ethics

Tue., Nov. 5 | 9:00AM-12:00 PM

Instructor: MD REALTORS®

MREC RE Brokerage Relationships & Disclosures

Tue., Nov.5 | 1:00-4:00 PM

Instructor: MD REALTORS®

Contracts Law

Tue., Nov. 12 | 9:00-10:30 AM

Instructor: MD REALTORS®

MREC Required Supervision

Thu., Nov. 14 | 9:00 AM-12:00 PM

Instructor: MD REALTORS®

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MLS **VIRTUAL TRAINING**

REGISTER ONLINE

WEDNESDAY, OCTOBER 10

Working with Buyers in Bright MLS | 10:00-11:00 AM on Zoom

Understanding Bright MLS Reports | 2:00-3:00 PM on Zoom

WEDNESDAY, NOVEMBER 13

How to Enter a Listing on Bright MLS | 10:00-11:00 AM on Zoom

Creating a Comparative Market Analysis (CMA) | 2:00-3:00 PM on Zoom

WEDNESDAY, DECEMBER 11

Bright MLS Basics: Getting Started | 10:00-11:00 AM on Zoom

MLS-Touch: An On-the-Go Mobile App | 2:00-3:00 PM on Zoom

NEED CE FOR YOUR CODE OF ETHICS DEADLINE? DON'T FORGET THE CE SHOP.

We are now accepting ethics courses from The CE Shop, our education partner, to satisfy your NAR Code of Ethics Training Requirements by 12/31.

- Multiple ethics courses to choose from engaging, real-world knowledge
- Courses that are already state approved

Use our link and save: fcar.theceshop.com



Special Thanks

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