

# Newsletter

The United Voice for Real Estate in Frederick County

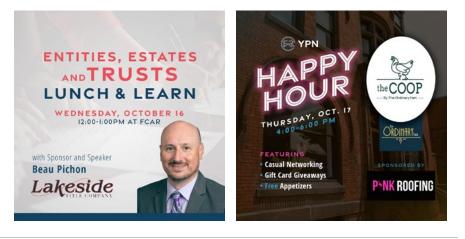
## October 14, 2024

# Support REALTOR® Party Advocacy for a chance to win free FCAR Membership!



# **This Week: Two Great Free Events**

Entities, Estates & Trusts Luncheon + YPN Happy Hour at The Coop



# 2024 FCAR Board of Directors

Kris Alcorn, President kalcornfcar@gmail.com

Amos Martin, Immediate Past President amos@vcre.com

Brandi Dillon, President-Elect brandi.d@theagencyre.com

Terez Dorsey, Secretary realtorterezdorsey@gmail.com

Garrett Gillespie, Treasurer garrettgillespie54@aol.com

Soraya Gillespie, Director soraya@myttpm.com

Hanna Houck, Director homesbyhannahouck@gmail.com

Christopher Highland, Director <u>chris@chrishighland.com</u>

Julie Larson, Director julielarson@live.com

Dan Cumberland Jr., Strategic Partner Director dan@moyerandsons.com

Bill Armstrong, Honorary Director billarmstrong77@gmail.com

FCAR SOCIAL SHORTCUTS



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# Membership

# From the First Half of October



# Membership

More than 100 FCAR members gathered at our Annual Membership Meeting to hear appraiser Kenny Mcclain of Six, McClain & Associates give a detailed breakdown of the local housing market. The meeting also featured important association updates and a presentation from the REALTORS® Relief Foundation.

**VIEW ON FACEBOOK** 

opening of its new office location at 490 Monocacy Blvd. The event gathered local dignitaries, key figures from the Frederick business community, FCAR members, and REALTOR® association leadership from across the state to celebrate the 102-year-old organization's milestone.





# FREDERICK COUNTY ASSOCIATION OF REA

# **Big Dates** & Deadlines

### Now through January 15 FCAR Dues Payable

FCAR: \$349; MR: \$237; NAR: \$201 View in your Membership Portal

## November 8-10 NAR NXT Conference

Boston, MA: "Bring On Success!"

## Monday, November 11 Office Closed (Veteran's Day)

#### Thursday, November 14 FCARe Charity Auction

*Get Groovy ang Give* to support Sleep in Heavenly Peace! Sponsorships and donations are still being accepted. Tickets are on sale for \$80. (Reserved tables of 10: \$800)

### Friday, November 28-29 Office Closed (Thanksgiving)

#### Tuesday, December 3

## 2025 FCAR Installation & Holiday Breakfast

9:00-11:00 AM at Holly Hills Golf Club

#### Deadline: December 31

NAR Code of Ethics Deadline View our Fact Sheet: <u>go.fcar.org/cycle7</u>

## SAVE THE DATE: Wednesday, April 9 2025 FCAR Trade Show

# **Housing Market Statistics**

More market statistics are available on our housing statistics page.



# bright weekly stats

#### Bright MLS service are

#### Week ending: October 6, 2024

	Week ending 10/6/2024	Compared to a year ago	Compared to a week ago
Showings	77,566	+ 3.4%	÷ 1.6%
New purchase contracts	5,860	* 8.2%	÷ 4.1%
Median time to contract	24 days		+ 2 days
New listings	5,588	÷ 2.6%	÷ 0.8%
Median list price	\$410,450	÷ 2.9%	+ 1.1%
Active listings	36,963	+ 18.0%	÷ 0.2%
% active listings w/ a price decrease	9.7%	≁ 0.4 pp	+ 0.2 pp
Canceled listings	489	÷ 27.0%	+ 11.1%

#### VIEW BRIGHT MLS WEEKLY STATS

# News You Can Use

# LEND A HELPING HAND: Hurricane Relief

We have partnered with Moyer & Sons Moving & Storage, Inc. to create an easy way to send practical supplies to Hurricane Helene victims.

Visit <u>go.fcar.org/helene-relief</u> to order items off of our Red Cross-approved donation list, and your items will be placed on a Moyer & Sons truck and driven down to those directly affected by the storm.

DONATE TODAY

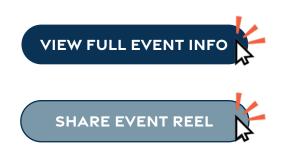


# GET GROOVY AND GIVE: Donate Items for the FCARe Charity Auction



**Donations are what make this event happen!** We are accepting items to help raise funds for the local chapter of Sleep in Heavenly Peace. SIHP is a nonprofit dedicated to building and distributing beds to children in need.

How can you help? Donate an item off our Amazon wishlist (<u>go.fcar.org/auction-list</u>) or go even bigger by donating something special! "Experiences" help raise the big amounts—sports tickets, spa packages, tee times, etc.—anything to entire auction guests to raise their bids for a good cause. Contact natalie@fcar.org.



# FCAR.ORG/EVENTS

# Lunch & Learn: Estates, PoA, and Trusts

Wednesday, Oct. 16 | 12-1 PM at FCAR Have your questions answered by sponsor and facilitator Beau Pichon of Lakeside Title.

## **Avoiding Holiday Debt**

**Thursday, Nov. 6** | 6:30-7:30 PM at FCAR Don't over-spending due to holiday guilt! This workshop will provide practical examples to save on gifts and start new family traditions.

## **2024 FCARe Charity Auction**

Thursday, Nov. 14 | 5:30-8:30 PM at Dutch's Daughter
Donate: Help us raise money for Sleep in Heavenly Peace. Donate on our Amazon wishlist or contact us for larger "experience" items.
Sponsors: There's still time to get your business in front of our membership at one of our biggest events of the year!
Tickets: \$80 for individuals, \$800 for reserved tables of 10.
Attire: Groovy costume or business cocktail attire. Best Dressed for the groovy theme wins a prize.

## FULL EVENT INFO

## YPN Happy Hour: The Coop

**Thursday, Oct. 17** | 4-6 PM

Your monthly Young Professionals Network (YPN) happy hour is heading downtown to "The Coop" at The Ordinary Hen. Sponsored by **Pink Roofing**.

## YPN Happy Hour: Dutch's Dungeon

**Thursday, Nov. 14** | 3:30-5:30 PM Get your (early) happy hour on before the FCARe Charity Auction! Sponsored by **LegacyHouse Title**.



## 2025 Installation & Holiday Breakfast Tuesday, Dec. 3 | 9:00-11:00 AM

Save the date! The Installation of our 2025 officers & directors will take place at Holly Hills Country Club. Association Sponsor: Iron Valley Real Estate of Central MD.

## Entrepreneurship Wednesday, Dec. 12 | 6:30-7:30 PM at FCAR

Learn how to review your marketable skill sets, turn hobbies and talents into flexible self-employment situations, and get referrals through the REALTOR<sup>®</sup> network. Facilitated by Mary-Ellen Mitchell.

# FCAR.ORG/CLASSES

## In-person classes are noted with an asterisk(\*) and all other classes are virtual.

Please use your <u>Membership Portal</u> to sign up. Visit fcar.org and click the login button or visit <u>go.fcar.org/login</u>. For virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

#### **New Member Orientation\***

**Tue., Oct. 15** | 9:30-11:00 AM Instructor: Kris Alcorn Sponsor: Dillon Myers, PDR Homes

Legal & Legislative Update Tue., Oct. 24 | 10:00 AM-1:00 PM Instructor: Beau Pichon MD Code of Ethics Tue., Nov. 5 | 9:00AM-12:00 PM Instructor: MD REALTORS\*

MREC RE Brokerage Relationships & Disclosures Tue., Nov. 5 | 1:00-4:00 PM Instructor: MD REALTORS®

#### **Contracts Law**

**Tue., Nov. 12** | 9:00-10:30 AM *Instructor: MD REALTORS*\*

MREC Required Supervision Thu., Nov. 14 | 9:00 AM-12:00 PM Instructor: MD REALTORS®



## AT HOME WITH DIVERSITY AT GCAAR

Wed., Oct. 23 | 9:00 AM-12:00 PM on Zoom Instructor: Maurice Taylor | Cost: \$99 https://gcaar.com/education-events/class-and-events-calendar



#### REGISTER ONLINE

#### WEDNESDAY, NOVEMBER 13

How to Enter a Listing on Bright MLS10:00-11:00 AM on ZoomCreating a Comparative Market Analysis (CMA)2:00-3:00 PM on Zoom

#### WEDNESDAY, DECEMBER II

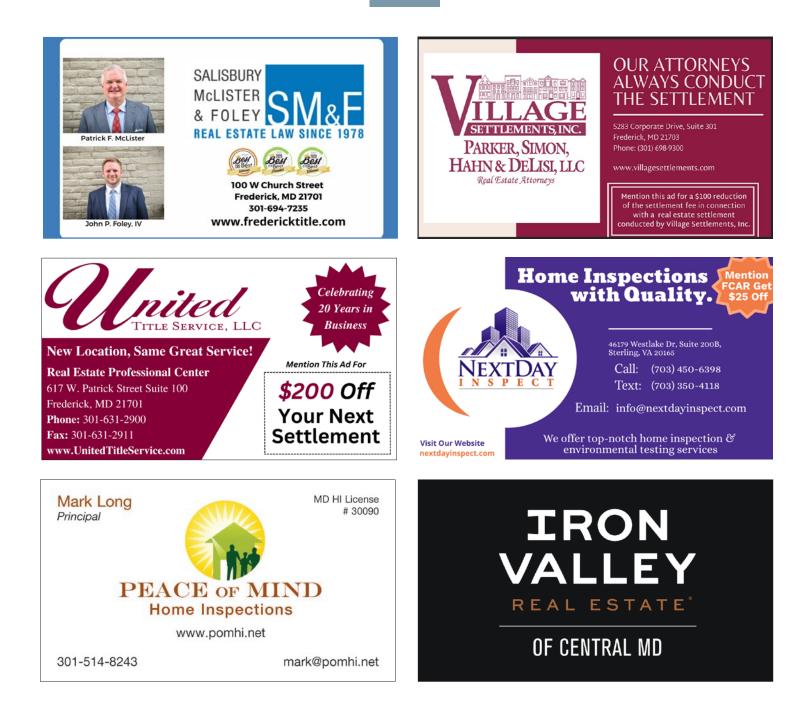
Bright MLS Basics: Getting Started10:00-11:00 AM on ZoomMLS-Touch: An On-the-Go Mobile App2:00-3:00 PM on Zoom



Don't forget! As required for REALTOR® membership, you must complete your Code of Ethics training by December 31, 2024!

Why wait? Visit **NAR** to check your status and view training options today!

# **Special Thanks** to our Newsletter Sponsors



## FREDERICK COUNTY ASSOCIATION OF REALTORS®

The Voice of Real Estate in Frederick County

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