



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

February 6, 2025

2025 FCAR Board of Directors

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Kris Alcorn, Immediate Past President

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Bill Armstrong, Director Emeritus

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Dan Cumberland Jr., Strategic Partner Director

dan@moyerandsons.com

FCAR SOCIAL SHORTCUTS



Meet the Board:

Kris Alcorn, Immediate Past President



Kris Alcorn began in real estate in Oklahoma in 1984, moved to Maryland in 1985, and became licensed in 1986.

After selling real estate with Mackintosh REALTORS® and Long & Foster until 1995, Kris transitioned to the mortgage business, becoming an active FCAR Strategic Partner and Women's Council of REALTORS® board member.

Returning to real estate in 2015, Kris was named FCAR's Rookie of the Year in 2016. Currently serving on the FCAR Board of Directors and Maryland Realtors

GRI Advisory Committee, Kris holds GRI, CRS, and Associate Broker designations and is passionate about REALTOR® training and advocacy.

CAMP FCAR

FCAR TRADE SHOW 2025

Wednesday, April 9 | Frederick Fairgrounds

LEARN MORE



Membership

FCAR Quoted in *The Frederick-News Post*



Hugh Gordon, FCAR CEO and chair of the Frederick County Affordable Housing Council, said it is hard for home buyers to buy at a higher or lower price as needed because "we don't have much affordability here in Frederick." Immediate Past President **Kris Alcorn** is also quoted in the piece.

Read part 1 of this two-part FNP series on housing affordability here:

<https://go.fcar.org/fnp-012325>

The Frederick News-Post

READ ARTICLE



More Member Photos from Sleep in Heavenly Peace



VIEW ON FACEBOOK



Dozens of FCAR REALTORS® and Strategic Partners volunteered with the local chapter of Sleep in Heavenly Peace to build beds for children who have none.

This event was the follow-up to the FCARe Charity Auction that raised \$23,000 for the cause. Learn more about SIHP's mission and recent event in the FNP article below: <https://go.fcar.org/fnp-beds>

News You Can Use

Big Dates & Deadlines

Wednesday, February 12
Maryland REALTORS®
Lobby Day

Monday, February 17
Office Closed (President's Day)

Thursday, March 6
Membership Meeting
 Guest Speaker: Richard Griffin

Thursday, March 20
Maryland REALTORS®
Commercial Symposium

Tuesday, April 8
Maryland REALTORS®
Regional Roundtable
 Hilton Garden Inn, Frederick, MD

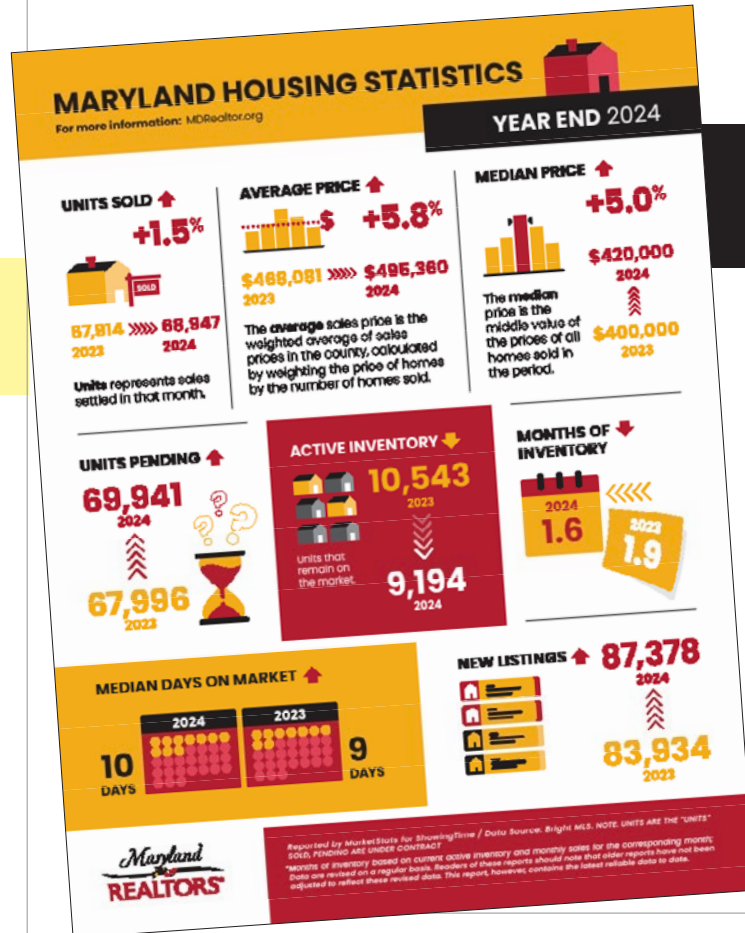
Wednesday, April 9
2025 FCAR Trade Show
 Start packing for "Camp FCAR" as we showcase the services of our Strategic Partners.

Thursday, May 1
FCAR Awards Ceremony

Saturday, May 31-Thursday, June 5
NAR Legislative Meetings
 Trade Expo: June 2-3 (Mon-Tue)

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



Bright MLS service area

Week ending: February 2, 2025



	Week ending 2/2/2025	Compared to a year ago	Compared to a week ago
Showings	74,246	+ 10.3%	+ 4.5%
New purchase contracts	4,736	+ 4.7%	+ 7.1%
Median time to contract	28 days	+ 3 days	+ 2 days
New listings	4,445	+ 3.8%	+ 14.1%
Median list price	\$409,000	+ 3.5%	+ 0.2%
Active listings	29,232	+ 15.1%	+ 0.7%
% active listings w/ a price decrease	7.1%	+ 0.2 pp	+ 1.0 pp
Canceled listings	380	+ 21.0%	+ 10.5%

[VIEW BRIGHT MLS WEEKLY STATS](#)



News You Can Use



Upcoming Maryland REALTORS® Events

LOBBY DAY - WEDNESDAY, FEBRUARY 12:

Join Maryland REALTORS® at the State Capitol in Annapolis for our annual REALTOR® Lobby Day. Meet with our new and returning members of the General Assembly to discuss our legislative priorities for the session.

COMMERCIAL SYMPOSIUM - THURSDAY, MARCH 20:

Discover the latest trends, unlock strategies for your business, and network with like-minded individuals! Maryland REALTORS® 2025 INNOVATE is our one day event that breaks new ground in the commercial real estate world.



REGIONAL ROUNDTABLE - TUESDAY, APRIL 8:

Your state association is hosting one of its annual Regional Roundtables in our own backyard! (*Hilton Garden Inn, Frederick*) This is your chance to connect with Maryland REALTORS® leadership on the issues that matter to you.



[VISIT MDREALTOR.ORG](https://www.mdrealtor.org)

SEND US YOUR BEST: Award Nominations Now Open

Do you know a colleague who has knocked it out of the park in 2024? These awards honor association members who have gone above and beyond in one of thirteen categories.

[NOMINATE BY APRIL 1](#)



FCAR.ORG/EVENTS

"Rent Ready" Workshop **Thursday, Feb. 13** | 6:30-7:30 PM at FCAR

Invite your clients for this free Financial Stability Workshop hosted at FCAR!



Lunch & Learn: Advertising Do's & Don'ts **Wednesday, Feb. 19** | 12-1 PM at FCAR

Stay compliant with the NAR settlement with tips on new rules, advertising violations, and more.

YPN Happy Hour **Thursday, Feb. 20** | 4-6 PM at X-Golf

This month's monthly casual networking event is sponsored by Shore United Bank and Salisbury, McLister & Foley.

Language Matters



Wednesday, Feb. 26 | 4-6 PM at FCAR | Free for Members | \$20 for non-members

This Continuing Education course counts as part of the new FCAR Leadership Program.

Strategic Partners Mastermind **Wednesday, Feb. 25** | 11:30 AM-1 PM at FCAR

Hear what works to generate business straight from a panel of REALTORS® and fellow Strategic Partners!

Public Speaking Seminar



Tuesday, Mar. 4 | 6-7:30 PM at FCAR | Free for Members | \$20 for non-members

This workshop counts as part of the new FCAR Leadership Program.

March Membership Meeting **Thursday, Mar. 6** | 11:30 AM-1 PM

Hear from (and bring your questions for) the leaders of "Stop MPRP" (Maryland Piedmont Reliability Project).

MD REALTORS® Commercial Symposium **Thursday, Mar. 20** | College Park, MD

FCAR.ORG/CLASSES

In-person classes are noted with an asterisk(*) and all other classes are virtual.

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login.

For virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

FREE CONTINUING EDUCATION COURSES (2)

New Member Orientation*

Wed., Feb. 12 | 9-10:30 PM

Instructor: Marie Lagos

FREE: At Home with Diversity*

Tue., Feb. 18 | 9:30AM-4:30 PM

Instructor: Branda Kasuva

Contracts Law Review

Thu., Feb. 20 | 9AM-12 PM on Zoom

Instructor: Brianne Paugh

FREE: Bias Override*

Fri., Feb. 28 | 10AM-1 PM

Instructor: Mary Chieppa



VIRTUAL
TRAINING

REGISTER ONLINE

EVERY MONDAY & WEDNESDAY IN FEBRUARY

SentriLock Lockbox | 11 AM-12PM or 3-4 PM on Zoom

EVERY TUESDAY IN FEBRUARY

SentriKey Showing Service | 11 AM-12 PM on Zoom



REGISTER ONLINE

MARYLAND REALTORS® GRI START DATES

~~GRI 100~~ Jan. 28 | [Details](#)

GRI 200 Feb. 21 | [Details](#)

GRI 300 March 12 | [Details](#)

GRI 400 April 1 | [Details](#)



WEDNESDAY, MARCH 19

Prospecting in Bright's Public Records | 10-11 AM on Zoom

REGISTER ONLINE

SPECIAL THANKS

to our Newsletter Sponsors

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