



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

August 14, 2024

2024 FCAR Board of Directors

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FCAR SOCIAL SHORTCUTS



[Click here for our COVID-19 Info Page](#)

Limited FCAR Office Availability Continues in Preparation for Move



Current move date: Tuesday, August 20 | **Reopening:** Monday, August 26

For assistance during our move to 490 Monocacy Blvd., please contact us by phone or e-mail. [View staff page.](#)

September: REALTOR® Safety and Membership Appreciation Week



Membership

Community Service Exterior Clean-Up at 490 Monocacy Blvd



Weeds, dirt, mulch, and branches: FCAR's Community Service Committee pulled together a volunteer team to pull weeds, trim branches, replace mulch, and perform other tasks in preparation for your association's move to 490 Monocacy Blvd. We are grateful to the nearly two dozen REALTORS® and Strategic Partners who pitched in to help. *(and on a 90-degree day, no less!)*

[VIEW INSTAGRAM REEL](#)

News You Can Use

Big Dates & Deadlines

August 12-23

Limited Office Availability

September 1-30

FCAR Board Elections

Thursday, September 5

Membership Meeting

Featuring Police Chief Jason Lando

September 9-13

FCAR Membership Week

Free CE, Store Discounts, and more

September 9-13

YPN Cornhole Tournament

Utica Park | Sponsorships Available

September 16-19

MD Realtors® Conference

Ocean City, MD

November 8-11

NAR NXT Conference

Boston, MA | narnxt.realtor

Thursday, November 14

FCAR Charity Auction

Theme: *Get Groovy and Give*

Deadline: December 31

Code of Ethics Cycle 7 Ends

View our Fact Sheet: go.fcjar.org/cycle7

Bright MLS Policy Changes Are Live

Find out what you need to know about recent updates that ensure NAR settlement compliance while enhancing flexibility and transparency.

LEARN MORE AT BRIGHT MLS

Previously Available

→ Concession fields at close

*Concessions Y/N
Yes

*Concessions Amount
\$3,000

*Concessions Recipient
Buyer

Now Available

→ Seller Concession Y/N available at listing entry and a field for an amount (\$ or %) should they choose to enter that information

Concessions in the MLS may not be limited to or conditioned on the retention of or payment to a cooperating/buyer broker; they are subject to negotiation between a buyer and seller. Bright has a zero-tolerance policy for misuse of these funds.

Seller Concessions Y/N
 Yes No

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



News You Can Use

STAY INFORMED:

Maryland Piedmont Reliability Project

Homeowners, businesses, and local governments alike were surprised by the recent announcement of the Maryland Piedmont Reliability Project (MPRP). This infrastructure project proposes to install high voltage power lines through properties in Frederick, Carroll, and Baltimore Counties. We want our members to be as informed as possible and its potential effects on property owners. A joint listening session is scheduled for **Thursday, August 22** from 6-8PM at the Carroll County Ag Center.



COMING UP AT FCAR:

FCAR Teams Up with Housing Frederick to Teach Financial Literacy Courses

Your association is teaming up with Housing Frederick for the following classes below. It's our hope that this will be both a service to the community as well as an opportunity for our members to step up and facilitate. If you are qualified to teach any of the session from October or beyond, let us know!

Budget Basics

Thursday, Sept. 12
6:30-7:30 PM at FCAR

Credit Basics

Thursday, Oct. 10
6:30-7:30 PM at FCAR

Avoiding Debt at the Holidays

Thursday, Nov. 14
6:30-7:30 PM at FCAR

Entrepreneurship

Thursday, Dec. 12
6:30-7:30 PM at FCAR

ATTENTION STRATEGIC PARTNERS:

Have Expertise? Share it by teaching at FCAR!

Do you have an area of expertise that you would be willing to share with your fellow members? Let us know! It might be the perfect fit for one of our Continuing Education courses or monthly (non-CE) Lunch & Learn events.

FCAR.ORG/EVENTS

August YPN Happy Hour

Thursday, Aug. 22 | 4:00-6:00 PM

Join us at **Black Hog BBQ** for a casual networking event sponsored by **Friends Title & Escrow**.

Strategic Partner Happy Hour

Wednesday, Aug. 28 | 4:00-6:00 PM

Black Hog BBQ in Downtown Frederick.
Sponsored by **Moyer & Sons Moving**.

September Membership Meeting

Thursday, Sept. 5 | 11:30 AM-1:00 PM at Dutch's Daughter

Join us for a REALTOR® Safety Month presentation from **Jason Lando**, Chief of Police for the City of Frederick.



Membership Appreciation Week Celebrating YOU All Week: Sept. 9-13

- ALL WEEK: 50% OFF in our REALTOR® Store
- Wednesday, Sept. 11: Discounted (\$95) Headshots with PicturePerfect LLC
- Thursday, Sept. 12:
 - **FREE CE COURSES:** Fair Housing, Title Process: Start to Finish, and 1031 Tax Exchange
 - **FREE Food Truck Lunch** 11:30 AM-1:30 PM: Traditional Authentic Mexican
- Friday, Sept. 13: YPN Cornhole Tournament at Utica Park (free)

YPN Cornhole Tournament

Friday, Sept. 13 | Utica Park, Shelter 2

Register today! Our Young Professionals Network is hosting its third annual Cornhole Tournament. Lunch is at noon, and bags fly at 1 PM.

Event sponsorships are still being accepted.



Lunch & Learn: Renovation Programs Thursday, Sept. 19 | 12:00 PM at FCAR

Sponsored by **Dennis McCarthy** of PrimeLending.

FCAR.ORG/CLASSES

In-person classes are noted with an asterisk(*) and all other classes are virtual.

Please use your [Membership Portal](#) to sign up. Visit [fcar.org](#) and click the login button or visit [go.fcar.org/login](#).

For virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

FREE CE COURSES FOR MEMBERSHIP WEEK (SEPT. 9-13)

MD Code of Ethics

Tue., Sept. 3 | 9:00AM-12:00 PM

Instructor: MD REALTORS®

MREC RE Brokerage Relationships & Disclosures

Tue., Sept. 3 | 1:00-4:00 PM

Instructor: MD REALTORS®

New Member Orientation*

Wed., Sept. 11 | 5:00-6:30 PM

Instructor: Marie Lagos

FREE: Title Process: Start to Finish*

Thu., Sept. 12 | 9:00-10:30 AM

Instructor: Brianne Paugh

FREE: 1031 Tax Exchange*

Thu., Sept. 12 | 1:30-3:00 PM

Instructor: Beau Pichon

FREE: 1031 Tax Exchange*

Thu., Sept. 12 | 1:30-3:00 PM

Instructor: Beau Pichon



REGISTER ONLINE

VIRTUAL TRAINING: PROSPECTING IN BRIGHT'S PUBLIC RECORDS

Wed., Sept. 11 | 2:00-3:00 PM on Zoom

Learn how to effectively use Bright Public Records to identify properties for prospecting and export that data. We will review how to identify target markets so you can reach potential sellers, buyers and investors to help build your business.

DON'T FORGET THE CE SHOP

We are now accepting ethics courses from The CE Shop, our education partner, to satisfy your NAR Code of Ethics Training Requirements.

- Multiple ethics courses to choose from engaging, real-world knowledge
- Courses that are already state approved

Use our link and save: [fcar.theceshop.com](#)



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