



**FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®**

Newsletter

The United Voice for Real Estate in Frederick County

August 29, 2024

2024 FCAR Board of Directors

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FCAR SOCIAL SHORTCUTS

[Click here for our COVID-19 Info Page](#)

Free Financial Stability Workshops

Spread the word about this community resource from Housing Frederick.



FINANCIAL STABILITY WORKSHOPS
SECOND THURSDAYS AT FCAR FROM 6:30-7:30 PM
SEPT. 12 | OCT. 10 | NOV. 14 | DEC. 12
with Mary-Ellen Mitchell, CEO, Housing Frederick | No Cost

BUDGET BASICS
THURSDAY, SEPT. 12
6:30-7:30 PM AT FCAR
with Mary-Ellen Mitchell, CEO, Housing Frederick | No Cost

A FREE WORKSHOP SERIES PRESENTED BY
HOUSING FREDERICK | FREDERICK COUNTY ASSOCIATION OF REALTORS®

490 MONOCACY BLVD., FREDERICK, MD | FCAR.ORG/EVENTS

VIEW EVENTS PAGE

Make safety a priority this September



FREDERICK COUNTY ASSN. OF REALTORS®

MEMBERSHIP MEETING

REALTOR® Safety Month
THURSDAY, SEPTEMBER 5 | 11:30 AM

with **Jason Lando**
Chief of Police, City of Frederick

REGISTER TODAY

Membership

You Always Remember Your First: FCAR Board of Directors Meeting at 490 Monocacy Blvd.



[VIEW ON FACEBOOK](#)

Yesterday (8/28), the FCAR Board of Directors had their first meeting in our new office! Located at 490 Monocacy Blvd., the association's new home allows us to better serve FCAR members with a more intentional layout for the classroom, REALTOR® Store, and meeting spaces. We can't wait to let everyone see it during Membership Appreciation Week (September 9-13).

[VIEW ON INSTAGRAM](#)

News You Can Use

Big Dates & Deadlines

September 1-30

FCAR Board Elections

Thursday, September 5

Membership Meeting

Featuring Police Chief Jason Lando

September 9-13

FCAR Membership Week

Free CE, Store Discounts, and more

September 9-13

YPN Cornhole Tournament

Utica Park | Sponsorships Available

September 16-19

MD Realtors® Conference

Ocean City, MD

Thursday, October 3

Membership Meeting & Grand Opening Celebration

Dutch's Daughter, then FCAR

Thursday, November 14

FCARe Charity Auction

Theme: *Get Groovy and Give*

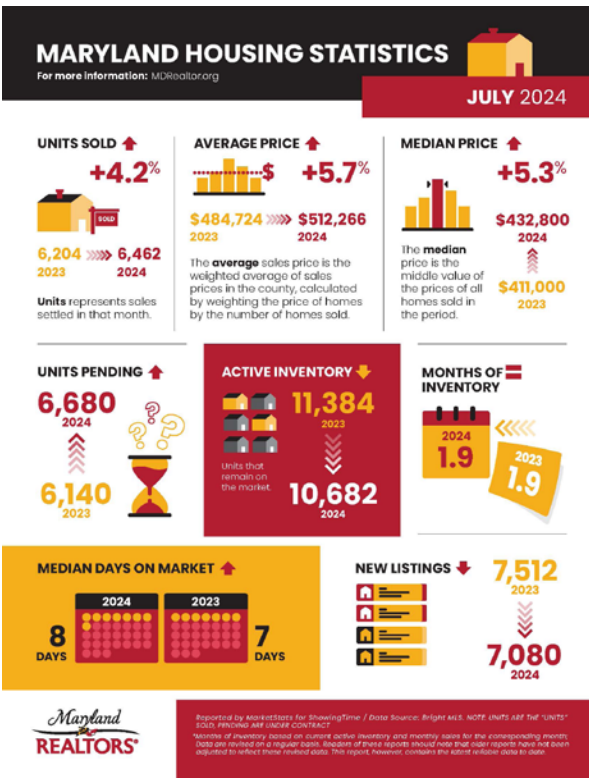
Deadline: December 31

Code of Ethics Cycle 7 Ends

View our Fact Sheet: go.fcjar.org/cycle7

Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



News You Can Use

SPREAD THE WORD:

Financial Wellness Workshops at FCAR

Your association is teaming up with Housing Frederick for the following classes below. It's our hope that this will be both a service to the community as well as an opportunity for our members to step up and facilitate. If you are qualified to teach any of the session from October or beyond, let us know!

Budget Basics

Thursday, Sept. 12

6:30-7:30 PM at FCAR

Credit Basics

Thursday, Oct. 10

6:30-7:30 PM at FCAR

Avoiding Debt at the Holidays

Thursday, Nov. 14

6:30-7:30 PM at FCAR

Entrepreneurship

Thursday, Dec. 12

6:30-7:30 PM at FCAR

STAY INFORMED:

Maryland Piedmont Reliability Project

Homeowners, businesses, and local governments alike were surprised by the recent announcement of the Maryland Piedmont Reliability Project (MPRP). This infrastructure project proposes to install high voltage power lines through properties in Frederick, Carroll, and Baltimore Counties. We want our members to be as informed as possible and its potential effects on property owners. A joint listening session is scheduled for **Thursday, August 22** from 6-8PM at the Carroll County Ag Center.



ATTENTION STRATEGIC PARTNERS:

Have Expertise? Share it by teaching at FCAR!

Do you have an area of expertise that you would be willing to share with your fellow members? Let us know! It might be the perfect fit for one of our Continuing Education courses or monthly (non-CE) Lunch & Learn events.

FCAR.ORG/EVENTS

September Membership Meeting

Thursday, Sept. 5 | 11:30 AM-1:00 PM at Dutch's Daughter

Join us for a REALTOR® Safety Month presentation from **Jason Lando**, Chief of Police for the City of Frederick.



Membership Appreciation Week Monday, Sept. 9-Friday, Sept. 13

- ALL WEEK: 50% OFF in our REALTOR® Store
- Wednesday, Sept. 11: Discounted (\$95) Headshots with PicturePerfect LLC
- Thursday, Sept. 12:
 - **FREE CE COURSES:** Fair Housing, Title Process: Start to Finish, and 1031 Tax Exchange
 - **FREE Food Truck Lunch** 11:30 AM-1:30 PM: Traditional Authentic Mexican
- Friday, Sept. 13: YPN Cornhole Tournament at Utica Park (free)

Financial Stability Workshop: Budget Basics

Thursday, Sept. 12 | 6:30-7:30 PM at FCAR

Spread the word about this wonderful community resource provided by Housing Frederick.

YPN Cornhole Tournament

Friday, Sept. 13 | Utica Park, Shelter 2

Our Young Professionals Network is hosting its third annual Cornhole Tournament. **Register today!**



Lunch & Learn: Renovation Programs Thursday, Sept. 19 | 12:00 PM at FCAR

Sponsored and facilitated by **Dennis McCarthy** of PrimeLending.

WCRF: Self Defense Class

Tuesday, Sept. 24 | 11:30 AM

Women's Council invites you to join us on the MMA mat! Wear comfortable clothes and grab a friend, client, or colleague to join you.

Strategic Partner Mastermind

Wednesday, Sept. 25 | 12-2 PM at FCAR

Learn how to get the most out of your membership with a REALTOR® panel and more.

FCAR.ORG/CLASSES

In-person classes are noted with an asterisk(*) and all other classes are virtual.

Please use your [Membership Portal](#) to sign up. Visit fcar.org and click the login button or visit go.fcar.org/login.

For virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.

FREE CE COURSES FOR MEMBERSHIP WEEK (SEPT. 9-13)

MD Code of Ethics

Tue., Sept. 3 | 9:00AM-12:00 PM

Instructor: MD REALTORS®

MREC RE Brokerage

Relationships & Disclosures

Tue., Sept. 3 | 1:00-4:00 PM

Instructor: MD REALTORS®

New Member Orientation*

Wed., Sept. 11 | 5:00-6:30 PM

Instructor: Brandi Dillon

FREE: Title Process: Start to Finish*

Thu., Sept. 12 | 9:00-10:30 AM

Instructor: Brianne Paugh

FREE: Fair Housing*

Thu., Sept. 12 | 11:00AM-12:30 PM

Instructor: Beau Pichon

FREE: 1031 Tax Exchange*

Thu., Sept. 12 | 1:30-3:00 PM

Instructor: Beau Pichon



REGISTER ONLINE

VIRTUAL TRAINING: PROSPECTING IN BRIGHT'S PUBLIC RECORDS

Wed., Sept. 11 | 2:00-3:00 PM on Zoom

Learn how to effectively use Bright Public Records to identify properties for prospecting and export that data. We will review how to identify target markets so you can reach potential sellers, buyers and investors to help build your business.

DON'T FORGET THE CE SHOP

We are now accepting ethics courses from The CE Shop, our education partner, to satisfy your NAR Code of Ethics Training Requirements.

- Multiple ethics courses to choose from engaging, real-world knowledge
- Courses that are already state approved

Use our link and save: fcar.theceshop.com



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