



**FREDERICK  
COUNTY  
ASSOCIATION OF  
REALTORS®**

# Newsletter

*The United Voice for Real Estate in Frederick County*

**December 5, 2024**

## 2025 FCAR Board of Directors

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[brandi.d@theagencyre.com](mailto:brandi.d@theagencyre.com)

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[homesbyhannahouck@gmail.com](mailto:homesbyhannahouck@gmail.com)

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[tom@whrgcommercial.com](mailto:tom@whrgcommercial.com)

**Dan Cumberland Jr., Strategic Partner Director**

[dan@moyerandsons.com](mailto:dan@moyerandsons.com)

**Bill Armstrong, Director Emeritus**

[billarmstrong77@gmail.com](mailto:billarmstrong77@gmail.com)

## 2025 Committee Sign-Ups: Have you found your niche?



"Uncle Hugh" says: FCAR Committees are a great way to connect with other members, make a difference, and grow your business community. As a reminder, all current committee members must also re-up for 2025.

Visit [fcar.org/committees](https://fcar.org/committees) to find your next steps.

- Advocacy
- Budget & Finance
- Commercial
- Communications
- Community Service
- DEI
- Education
- Events
- Forms
- YPN Advisory

[VIEW COMMITTEE PAGE](#)



**Thursday, December 12:**

## Free Entrepreneurship Workshop

Facilitated by Mary-Ellen Mitchell, CEO of Housing Frederick, this free financial stability workshop helps participants review their marketable skill sets to turn hobbies and talents into flexible self-employment situations. *Invite your clients!*



[RSVP FOR FREE](#)



FCAR SOCIAL SHORTCUTS



[Click here for our COVID-19 Info Page](#)

# Membership

## Welcome Your 2025 Board of Directors



**Brandi Dillon**  
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RE/MAX Aspire



**Tom Mitchell**  
REALTOR® DIRECTOR  
Welcome Home  
Realty Group



**Dan Cumberland Jr.**  
STRATEGIC PARTNER  
DIRECTOR  
Moyer & Sons Moving & Storage

# News You Can Use

## Big Dates & Deadlines

**This Friday, January 6**

### Legislative Breakfast & Brokers Meeting

with State and Local Representatives

**Deadline: December 31**

### NAR Code of Ethics Deadline

View our Fact Sheet: [go.fcjar.org/cycle7](http://go.fcjar.org/cycle7)

**Thursday, January 9**

### Membership Meeting with Brandi Snowden of NAR

Director of Member and Consumer Research

**January 2025**

### FCAR Award Nominations

Think about nominating your peers who went above and beyond in 2024!

**Due by Wednesday, Jan. 15**

### 2025 FCAR Dues Deadline

Avoid the fine and maintain access to your benefits! Renew yours today in your FCAR Membership Portal.

**SAVE THE DATE: Wednesday, April 9**

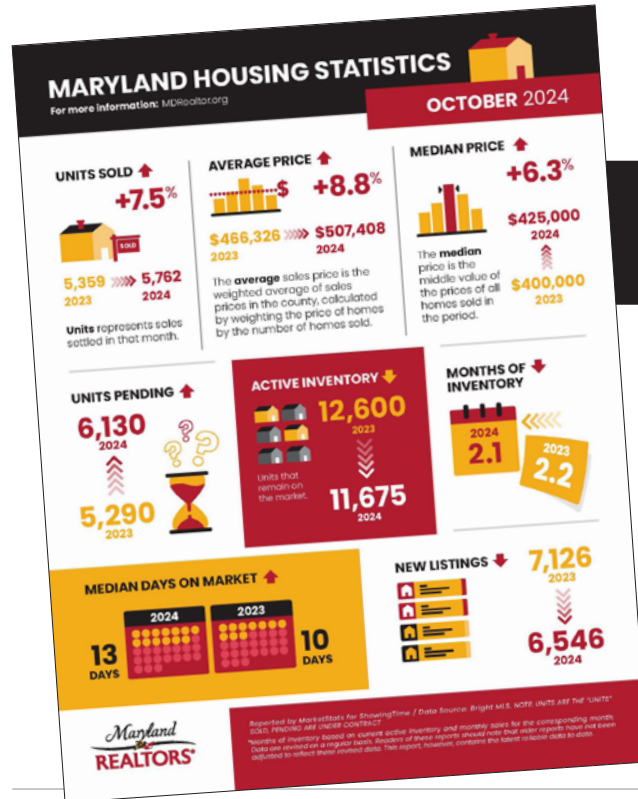
### 2025 FCAR Trade Show

Start packing for "Camp FCAR!"

Vendor reservations open in January.

## Housing Market Statistics

More market statistics are available on our [housing statistics](#) page.



## bright<sup>™</sup> WEEKLY STATS MLS

Bright MLS service area

**Week ending: December 1, 2024**

	Week ending 12/1/2024	Compared to a year ago	Compared to a week ago
Showings	47,075	+ 22.8%	+ 30.9%
New purchase contracts	3,994	+ 13.8%	+ 27.5%
Median time to contract	28 days	+ 1 day	+ 1 day
New listings	2,698	+ 30.1%	+ 35.6%
Median list price	\$385,000	+ 4.1%	+ 2.7%
Active listings	34,319	+ 12.0%	+ 4.4%
% active listings w/ a price decrease	4.9%	+ 4.0 pp	+ 3.6 pp
Canceled listings	309	+ 29.3%	+ 32.4%

**VIEW BRIGHT MLS WEEKLY STATS**

# News You Can Use

## START BRAINSTORMING: FCAR Award Nominations Open Soon

It's (almost) that time of year again! Do you know a colleague who has knocked it out of the park in 2024? These awards honor association members who have gone above and beyond in one of 13 categories. Need a reminder of the categories? [Check out last year's winners on our website.](#)

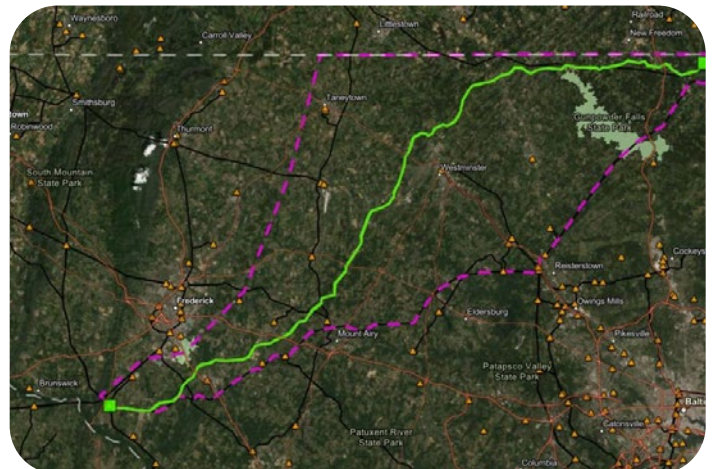


## STAY UP-TO-DATE Reminder: MREC Reinstatement Fee

Any licensee who renews from October 1, 2024 forward will need to have their CE COMPLETED 30 days prior to their renewal date. All CE providers now have up to 14 days to submit the certificates to the MREC. As always, the licensee will not be able to renew until all their hours are submitted by the providers. CE credits submitted within 30 days of renewal will result in a reinstatement fee upon the renewal. The current reinstatement fee is \$168.00.

## STAY INFORMED: Maryland Piedmont Reliability Project (MPRP)

Homeowners, businesses, and local governments alike were surprised by the recent announcement of the Maryland Piedmont Reliability Project (MPRP). This infrastructure project proposes to install high voltage power lines through properties in Frederick, Carroll, and Baltimore Counties. We want our members to be as informed as possible and its potential effects on property owners. Learn more about the project, the updated plan, and the very vocal concerns about it at [stopmprp.com](http://stopmprp.com).



# FCAR.ORG/EVENTS

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## Legislative Breakfast & Brokers Meeting **Friday, Dec. 6 | 8-10 AM at FCAR**

Attend FCAR's yearly sit-down with city, county, and state policy-makers to discuss the issues that affect homeowner rights and the real estate industry.

## Financial Stability Workshop: Entrepreneurship

**Thursday, Dec. 12 | 6:30-7:30 PM at FCAR**

This course helps participants review their marketable skill sets, how to turn hobbies and talents into flexible self-employment situations, and how to get referrals through the REALTOR® network. **Attend this free session yourself or even invite your clients!**

## Reconsideration of Value Lunch & Learn **Wednesday, Dec. 18 | 12-1 PM**

Join us for lunch as Jeff Glushakow of Chase Appraisal Services covers the procedure, components, and process to request reconsideration of value.

## January Membership Meeting

**Thursday, Jan. 9 | 11:30 AM-1 PM**

**REGISTER EARLY:** Start off your 2025 with a real estate market outlook from an industry expert at NAR!

**Brandi Snowden,**  
Director of NAR Member  
& Consumer Research



## Strategic Partners Mastermind **Wednesday, Feb. 12 | 11:30 AM-1 PM**

Hear what works to generate business straight from a panel of REALTORS® and fellow Strategic Partner!

## Save the Date: The FCAR Trade Show **Wednesday, Apr. 9 | 11 AM-2 PM**

Start packing for this year's theme: "Camp FCAR." Table & Booth registrations open in January!

# FCAR.ORG/CLASSES

**In-person classes are noted with an asterisk(\*) and all other classes are virtual.**

Please use your [Membership Portal](#) to sign up. Visit [fcar.org](http://fcar.org) and click the login button or visit [go.fcar.org/login](http://go.fcar.org/login).

*For virtual courses, Zoom links will be sent out the day before the class to the registered e-mail address.*

## MREC Agency-Commercial\*

Thu., Dec. 12 | 1-4 PM

Instructor: Ed Stanfield

## MD Code of Ethics

Tue., Jan. 14 | 1-4 PM

Instructor: Maryland REALTORS®

*More courses coming  
in early 2025!*

## MEET YOUR DECEMBER 31 NAR CODE OF ETHICS DEADLINE

We accept ethics courses from The CE Shop, our education partner, to satisfy your NAR CoE Cycle 7 training requirements.



Valid 12/2 - 12/5. Visit Terms and Conditions for details.



## REMINDER: NEW MREC REINSTATEMENT FEE

Any licensee who renews from October 1, 2024 forward will need to have their CE COMPLETED 30 days prior to their renewal date. All CE providers now have up to 14 days to submit the certificates to the MREC. As always, the licensee will not be able to renew until all their hours are submitted by the providers. CE credits submitted within 30 days of renewal will result in a reinstatement fee upon the renewal. The current reinstatement fee is \$168.00.

## FREE SENTRIKEY AND SENTRIGUARD VIRTUAL TRAINING

Visit [SentriLock's site](#) to RSVP for free online training for SentriGuard lockboxes or the SentriKey Showing Service.

# SPECIAL THANKS

*to our Newsletter Sponsors*

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