

July 2017

Frederick County, MD

Sold Summary

| | Jul 2017 | Jul 2016 | % Change |
|----------------------------|---------------|---------------|----------|
| Sold Dollar Volume | \$132,223,291 | \$125,691,588 | 5.20% |
| Avg Sold Price | \$335,592 | \$319,014 | 5.20% |
| Median Sold Price | \$316,250 | \$300,750 | 5.15% |
| Units Sold | 394 | 394 | 0.00% |
| Avg Days on Market | 47 | 56 | -16.07% |
| Avg List Price for Solds | \$338,727 | \$323,890 | 4.58% |
| Avg SP to OLP Ratio | 97.8% | 96.9% | 0.96% |
| Ratio of Avg SP to Avg OLP | 97.8% | 97.1% | 0.72% |
| Attached Avg Sold Price | \$263,475 | \$241,307 | 9.19% |
| Detached Avg Sold Price | \$381,376 | \$363,773 | 4.84% |
| Attached Units Sold | 153 | 144 | 6.25% |
| Detached Units Sold | 241 | 250 | -3.60% |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

| | Jul 2017 | Jul 2016 | % Change |
|---------------------|----------|----------|----------|
| Active Listings | 1,099 | 1,198 | -8.26% |
| New Listings | 579 | 511 | 13.31% |
| New Under Contracts | 234 | 218 | 7.34% |
| New Contingents | 188 | 220 | -14.55% |
| New Pendings | 422 | 438 | -3.65% |
| All Pendings | 743 | 827 | -10.16% |

Financing (Sold)

| | |
|--------------|-----|
| Assumption | 0 |
| Cash | 36 |
| Conventional | 193 |
| FHA | 79 |
| Other | 48 |
| Owner | 0 |
| VA | 38 |

Days on Market (Sold)

| | |
|------------|-----|
| 0 | 17 |
| 1 to 10 | 121 |
| 11 to 20 | 67 |
| 21 to 30 | 40 |
| 31 to 60 | 57 |
| 61 to 90 | 42 |
| 91 to 120 | 19 |
| 121 to 180 | 11 |
| 181 to 360 | 17 |
| 361 to 720 | 2 |
| 721+ | 1 |

Sold Detail

| Price Ranges | Residential | | | | | | Condo/Coop | Active Listings | | |
|----------------------------|--------------|-------------|-----------|-------------|--------------|-------------|------------|-----------------|-------------|------------|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All | Residential | | Condo/Coop |
| | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 3 | 0 |
| \$50K to \$99,999 | 3 | 1 | 0 | 0 | 1 | 0 | 0 | 3 | 1 | 0 |
| \$100K to \$149,999 | 0 | 0 | 4 | 3 | 1 | 0 | 8 | 15 | 7 | 7 |
| \$150K to \$199,999 | 1 | 3 | 10 | 10 | 1 | 2 | 10 | 18 | 19 | 8 |
| \$200K to \$299,999 | 4 | 3 | 30 | 56 | 14 | 8 | 6 | 90 | 98 | 17 |
| \$300K to \$399,999 | 1 | 2 | 34 | 22 | 43 | 7 | 2 | 235 | 72 | 12 |
| \$400K to \$499,999 | 1 | 0 | 10 | 4 | 42 | 3 | 0 | 215 | 15 | 6 |
| \$500K to \$599,999 | 0 | 0 | 2 | 0 | 21 | 1 | 0 | 103 | 3 | 1 |
| \$600K to \$799,999 | 0 | 0 | 1 | 0 | 13 | 1 | 1 | 102 | 2 | 1 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 20 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 22 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 10 | 9 | 91 | 95 | 140 | 22 | 27 | 827 | 220 | 52 |
| Avg Sold Price | \$210,680 | \$223,104 | \$304,721 | \$264,437 | \$443,395 | \$344,936 | \$207,169 | | | |
| Prev Year - Avg Sold Price | \$241,469 | \$197,785 | \$284,883 | \$257,875 | \$421,911 | \$276,296 | \$176,940 | | | |
| Avg Sold % Change | -12.75% | 12.80% | 6.96% | 2.54% | 5.09% | 24.84% | 17.08% | | | |
| Prev Year - # of Solds | 16 | 8 | 85 | 83 | 149 | 24 | 29 | | | |

Active Detail

| Price Ranges | Residential | | | | | | Condo/Coop | Active Listings | | |
|----------------------------|--------------|-------------|-----------|-------------|--------------|-------------|------------|-----------------|-------------|------------|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All | Residential | | Condo/Coop |
| | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 3 | 0 |
| \$50K to \$99,999 | 3 | 1 | 0 | 0 | 1 | 0 | 0 | 3 | 1 | 0 |
| \$100K to \$149,999 | 0 | 0 | 4 | 3 | 1 | 0 | 8 | 15 | 7 | 7 |
| \$150K to \$199,999 | 1 | 3 | 10 | 10 | 1 | 2 | 10 | 18 | 19 | 8 |
| \$200K to \$299,999 | 4 | 3 | 30 | 56 | 14 | 8 | 6 | 90 | 98 | 17 |
| \$300K to \$399,999 | 1 | 2 | 34 | 22 | 43 | 7 | 2 | 235 | 72 | 12 |
| \$400K to \$499,999 | 1 | 0 | 10 | 4 | 42 | 3 | 0 | 215 | 15 | 6 |
| \$500K to \$599,999 | 0 | 0 | 2 | 0 | 21 | 1 | 0 | 103 | 3 | 1 |
| \$600K to \$799,999 | 0 | 0 | 1 | 0 | 13 | 1 | 1 | 102 | 2 | 1 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 20 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 22 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 10 | 9 | 91 | 95 | 140 | 22 | 27 | 827 | 220 | 52 |
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